

# iCare Update 7

The Newsletter of iCare Solutions Pty Ltd • November/December 2006

## CEO's Message



**Rohan Vendy**  
Chief Executive Officer

Without doubt, 2006 has been a good one for iCare with many aged care providers around Australia taking the decision to implement our proven clinical and care management solution.

Significantly for us, the end of the year has heralded 3 new developments for our company. Our recently announced "Preferred Supplier" status to the non-profit sector and our integration with Medical Director (HCN Ltd), which further advances our continuum of care model, were the first 2 events.

As we go to press, we are delighted to announce our inclusion in the 2006 Deloitte Technology Fast 50 Australia listing. Deloitte's have ranked iCare as the 25th overall fastest growing Australian technology company across all categories and the 5th fastest in the software category, with a growth rate over the past 12 months of 286%. This growth will enable us to commit even more resources to further improve our

## iCare and Church Resources Announce Partnership

The recent announcement of the partnership between iCare and Church Resources is a significant development for both the non-profit aged care sector and iCare.

Church Resources has investigated carefully over the last 12 months and announced in September an exclusive "Preferred Supplier" agreement with iCare Solutions for the provision of clinical and care management solutions to the non-profit aged care sector.

The agreement was officially launched by the Minister for Health and Ageing,

The Hon. Tony Abbott, MP, at an exclusive Church Resources function in November.

"We chose iCare, the leader in clinical and care management solutions, as they can demonstrate improved business efficiency and quality of care. iCare is also a Microsoft Certified Partner with Independent System Vendor (ISV) status. By purchasing the iCare Solution our members will be able to deliver the best of care with the greatest of efficiency," Martin Tuelan, Chief Operating Officer of Church Resources stated.



Left to right: Father Michael Kelly, the Minister for health and Ageing, The Hon. Tony Abbott, Peter Maloney, and Craig Charlton at the recent Church Resources launch function.

offering to the aged care sector and hence maintain our leadership position as we move into 2007.

Of course, this time of year cannot go by without thanking all our clients for your continued support. We wish you all a safe and happy holiday season and

we look forward to working with you again in the New Year.

**Our CEO, Rohan Vendy, is featured in this edition of our "Meet the Staff" section of the newsletter. Please turn over to read this article.**

The Federal Government's aged care grant closes December 31st 2006. Act now!

JAN

FEB

MAR

APR

MAY

JUN

JUL

AUG

SEP

OCT

NOV

DEC

December Deadline

# iCare Update

Like to join our mailing list?  
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## Meet our Staff

**Rohan Vendy, CEO**

The commencement of any successful business usually begins with the identification of a market niche in need of a concept or service.

Rohan Vendy did exactly this when he established iCare, largely on his own, in 2002. After conducting some initial research, Rohan identified that the Australian aged care industry was ready to embrace the advantages of clinical and care software systems, designed to improve care to residents and the efficiency of aged care providers as a whole.

Over the past 4 years, Rohan has gained a great deal of personal satisfaction in growing a team of professionals who are now recognised by the Australian aged care industry as the largest and most professional provider of clinical and care management software services.

Rohan's background is as interesting as his business concept. With a science degree, and a multitude of post graduate business and leadership qualifications, Rohan also spent some years in the Royal Australian Navy as a commissioned officer. In this role he worked in operational and project management roles, both here in Australia and abroad.

When not at iCare, Rohan enjoys spending time with his wife, Alexandra and their young family.

## Testimonial

**Christine Hudson**  
General Manager -  
Residential Care  
Masonic Homes  
Incorporated SA



With 4 facilities in Adelaide and 2 in Darwin, Masonic Homes manages over 400 aged care beds, providing high and low care, as well as independent units and community care packages.

After a review of their IT needs, they recognised that relieving the workload for nurses and providing a tool for analysing resident data was crucial. The new system also had to be user friendly and provided by a company who could support them for the long term.

Currently installing the iCare system, Christine Hudson is well pleased with both the iCare service and system.

"The installation of any IT system is a huge undertaking. We are pleasantly surprised with how smooth the process has been thus far. iCare are responsive and easy to deal with and have got a lot of experience, which is a great benefit to us," she said.

Access our website on  
[www.icare.com.au](http://www.icare.com.au)

## Relaunch of iCare Website

iCare is delighted to announce the launch of our "new look" corporate website.

Details on our company background, business solution, support services and staff can all be accessed via the site. Testimonials from current clients and links to press releases and past editions of our newsletter can also be obtained.

## Website Launch Competition

To celebrate the launch of our website, we invite you to join the fun by entering our competition.

Simply go to our website and answer this easy question: "What are the 5 core business processes within an aged care organisation managed by the iCare clinical care management solution?"

Hint: The answers are provided in the diagram featured on the iCare Business Solution website page.

All entries received by Friday December 29, 2006, will go into the draw to receive 1 of 5 Village Gold Class entertainment packs, containing 2 Gold Class movie tickets and a \$50 food and beverage voucher.

All entries should be emailed to Justine Lovell on [lovellj@icare.com.au](mailto:lovellj@icare.com.au).